



SATTRIX INFORMATION SECURITY LTD.

INVESTOR PRESENTATION FY 2025-26

Cybersecurity · AI-Driven Defense · Managed Security Services · Digital Resilience



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P&L · EBITDA · PAT · Balance Sheet



Delivery Excellence

Utilization · NOC/SOC · Operational KPIs



Human Capital

Headcount · Attrition · Workforce Distribution



Brand & Recognition

Awards · Press · Partnerships



Why Sattrix

Growth Plan



01



Executive Summary

Company Overview · Vision & Mission · Key Highlights

About Sattrix Information Security

Designed for a World
Where **Everything Is Connected.**

Cybersecurity & compliance built into the core of every digital environment.



24x7
Global Support



500+
Projects Executed



200+
Total Customers



2013
Est. Year

GLOBAL PRESENCE · 4 LOCATIONS



India
(HQ)



USA



UAE



Malaysia

CERTIFICATIONS & RECOGNITION

ISO 9001:2015

ISO 27001:2013

SATTRIX'S VISION



Sattrix Powers Intelligent Enterprise Transformation

Driving intelligent business transformation with security at the core of every decision.

OUR NAME, OUR INTENT

- Satt (शत)** Universe — The complete, interconnected system
- Ri (रि)** Risk — The uncertainty within complex environments
- X (क्ष)** Extenuation — Reduction, control, and elimination

OUR VALUES

- 

Integrity by Design
- 

Collaborative Strength
- 

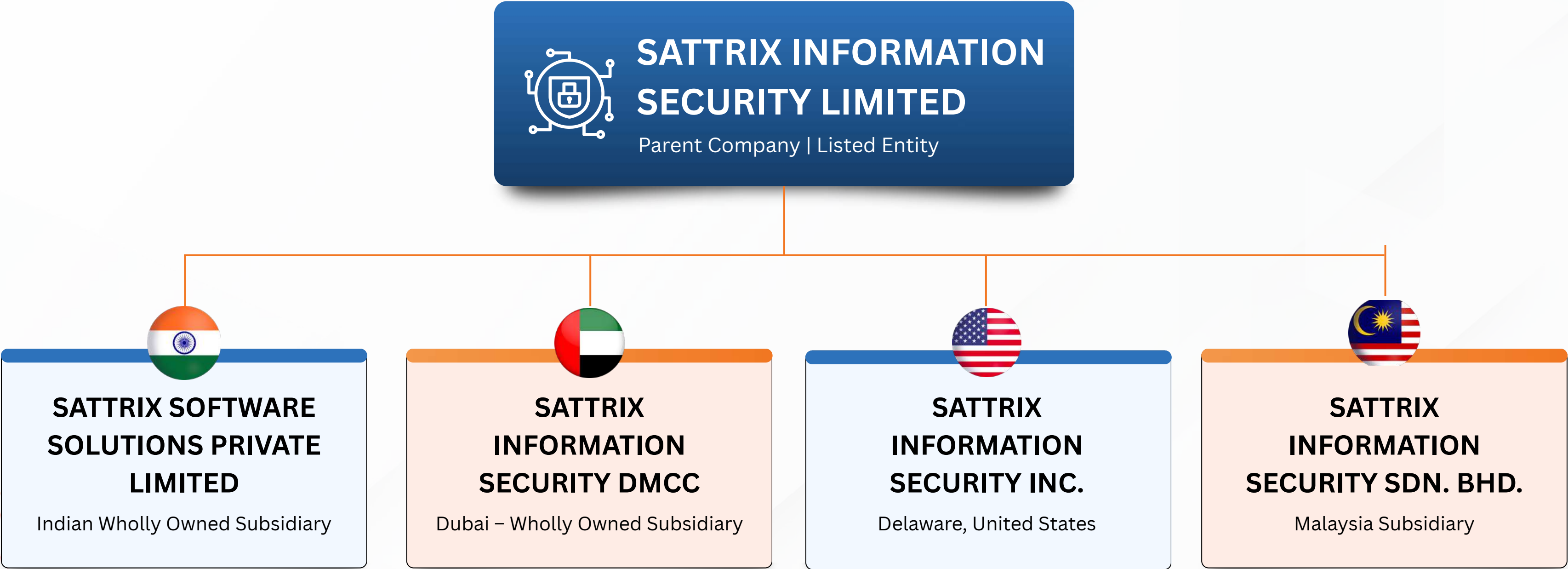
Client-First Thinking
- 

Relentless Execution
- 

Adaptability at Scale

Company Structure

Global Subsidiaries & Corporate Presence



Board of Directors

The backbone of our organization – Meet our visionary board members.



**Sachhin Kishorbhai
Gajjaer**

Managing Director

DIN:

06688019

Date of Appointment:

16.09.2013



**Ronak Sachin
Gajjaer**

Whole-time Director & CFO

DIN:

07737921

Date of Appointment:

09.02.2018



**Abhishek Madanlal
Binaykia**

Independent Director

DIN:

10289723

Date of Appointment:

23.09.2023



**Darshil
Hemendrakumar Shah**

Independent Director

DIN:

09013533

Date of Appointment:

14.08.2025



**Mayur Durgasing
Rathod**

Director

DIN:

10289724

Date of Appointment:

23.09.2023

Our Services - What We Provide

Four Integrated Systems · One Unified Cybersecurity Spine



Managed Services

Operate security as a continuous function

- ✓ SOC Services — 24x7 monitoring & incident response
- ✓ MDR — Detection and Response
- ✓ Vulnerability Assessment
- ✓ Device Management
- ✓ IT Infrastructure Support
- ✓ Compliance-as-a-Service

Always On · Always Aware ·
Always Controlled



Digital Transformation

Secure the evolution of modern digital ecosystems

- ✓ Cloud Transformation
- ✓ Application Modernization
- ✓ Data Analytics
- ✓ Customer Experience
- ✓ AI Adoption
- ✓ Intelligent Process Automation

Modernization · Data & Experience ·
Automation



Technology Consulting

Design security into the foundation of digital & IT systems

- ✓ Infrastructure Security
- ✓ Application Security
- ✓ Data Protection
- ✓ Endpoint Security
- ✓ Offensive Security
- ✓ Operations Security

Secure Core · Operate with Control ·
Test & Challenge



Assurance & Advisory

Validate, govern, and strengthen security posture

- ✓ Security Assessment
- ✓ Application Security
- ✓ Network Security
- ✓ IoT Security
- ✓ Audit & Compliance
- ✓ vCISO

Assess What Matters · Govern
with Confidence

NewEvol - Unified Cybersecurity Platform

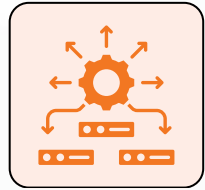
Engineered by Satrix · Cybersecurity at the Core · Everything Else Aligned.

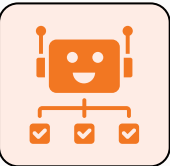
NewEvol

A unified cybersecurity platform that seamlessly integrates data, intelligence, and automation to deliver complete visibility and rapid response.



KEY DIFFERENTIATORS

-  **AI-Driven Protection**
Detects and responds to threats in real time.
-  **Unified Security Data**
Centralizes logs, telemetry, and intelligence.
-  **Operational Excellence**
Automates security operations and scales with confidence.

-  **Real-Time Visibility**
Centralized visibility across all systems and risk — See everything, miss nothing
-  **Contextual Intelligence**
Understand threats in real-time with AI-driven contextual analysis
-  **Automated Response**
Act decisively with automated, pre-configured response playbooks
-  **Single Pane of Glass**
Unify compliance, security, and operations in one connected model



1See — Compliance Intelligence Platform

Advancing Compliance Through Real-Time Intelligence · By Satrix



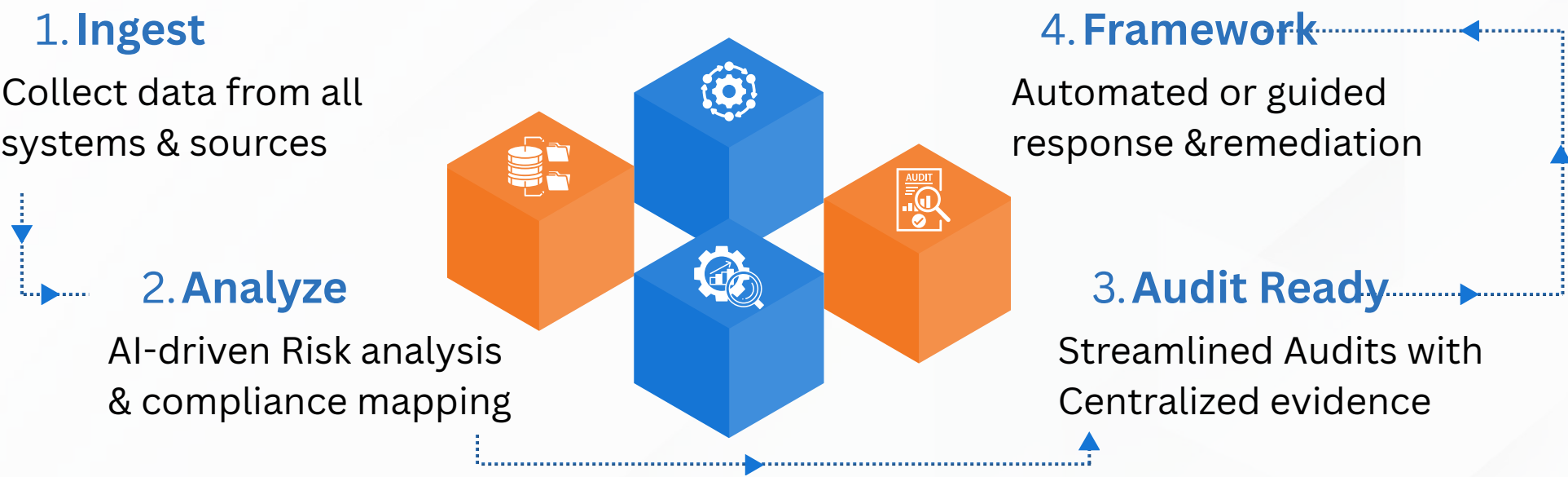
1See unifies security Governance, Risk & compliance (GRC) into a single platform — enabling continuous visibility and control across your entire digital environment.

Compliance today is fragmented and reactive.
1See changes that.

- See Centralized visibility across systems and risk
- Understand Real-time, contextual intelligence at every layer
- Act Automated, decisive response to risk



HOW 1SEE WORKS



KEY CAPABILITIES

- 

Unified Visibility
Single pane of glass across all compliance and security controls
- 

Continuous Monitoring
Always-on compliance tracking — never reactive again
- 

Real-Time Dashboards
Instant view into risk posture, gaps, and control effectiveness
- 

Regulatory Alignment
Built-in frameworks: ISO, NIST, SOC2, GDPR, PCI-DSS, DPDPA

Founder's Message

Sachhin Gajjaer · Managing Director & Founder



We are building a centralized model. One that aligns cybersecurity, compliance, and infrastructure into a single system of control.

At Sattrix, we believe this is the gap that matters. Security and compliance cannot sit on the side. They must be built into the core of how modern digital environments are designed and operated.

Because the challenge is not just protecting systems. It is governing them at scale.

Transparency and trust our core values for our investors and stakeholders.

We did not build Sattrix to add another layer of security.



Sachhin Gajjaer

Managing Director & Founder,
Sattrix Information Security

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INDUSTRY OVERVIEW

Industry Landscape

Analysis for SMB market – SaaS – SIEM

SIEM SaaS Market Size by Region & Business Segment (2023 & 2030)

GLOBAL SMB SIEM SAAS
MARKET SIZE (2023)
~\$5.76 billion

GLOBAL SMB SIEM SAAS
MARKET SIZE (2030)
~\$13.62 billion



CAGR (2023–
2030)
~14.2%

MARKET DRIVEN BY
**Cloud Adoption,
Compliance, Data
Security & AI Analytics**

Region	SMBs (USD Billions, 2023)	Large Enterprises (USD Billions, 2023)	2030 Projections (SMBs)	2030 Projections (Large Enterprises)
North America	~\$0.8 – \$1 billion	~\$3.0 – \$3.5 billion	~\$2.0 – \$3 billion	~\$7 – \$8 billion
Europe	~\$0.4 – \$0.6 billion	~\$1.4 – \$1.6 billion	~\$1 – \$1.5 billion	~\$3 – \$4 billion
Asia-Pacific	~\$0.3 – \$0.5 billion	~\$0.9 – \$1.3 billion	~\$0.7 – \$1.5 billion	~\$4 – \$6 billion
Latin America	~\$0.1 billion	~\$0.2 – \$0.3 billion	~\$0.3 – \$0.4 billion	~\$0.8 – \$1 billion
Middle East & Africa	~\$0.05 – \$0.1 billion	~\$0.15 – \$0.2 billion	~\$0.2 – \$0.3 billion	~\$0.3 – \$0.5 billion

KEY NOTES & DRIVERS

-  Larger SMB adoption for cost-effective, scalable SaaS. Larger enterprises driven by compliance, data security needs.
-  SMEs increasingly adopting SaaS; larger firms modeling comprehensive security frameworks.
-  Rapid growth among SMEs; large enterprise cloud investments driving SaaS adoption.
-  SMBs adopting cloud SIEM solutions as awareness increases; large enterprises follow global trends.
-  Growing awareness among small and large firms, mainly in critical sectors.

Analysis of Market – SaaS – GRC

GRC SaaS Market Size by Region 2030

REGION	2030 MARKET SIZE (USD BILLION)	NOTES
North America	~\$5.0 – \$6.0 billion	Continued regulatory complexity, enterprise cloud migration.
Europe	~\$2.5 – \$3.5 billion	Tightening data privacy laws, compliance automation increase.
Asia-Pacific	~\$2.5 – \$4.0 billion	Rapid digitalization and evolving regulatory landscape.
Latin America	~\$0.7 – \$1.2 billion	Growing adoption of compliance SaaS solutions among SMBs and enterprises.
Middle East & Africa	~\$0.3 – \$0.5 billion	Increased focus on compliance for critical sectors and infrastructure.

KEY NOTES & DRIVERS



Growing number of data privacy regulations (GDPR, CCPA, LGPD, etc.).



Increasing adoption of cloud SaaS solutions, requiring continuous compliance monitoring.



Rising cybersecurity risks leading to stricter compliance mandates.



Focus on industry-specific standards (HIPAA for healthcare, PCI DSS for payment, ISO standards).

03



SALES & BUSINESS GROWTH

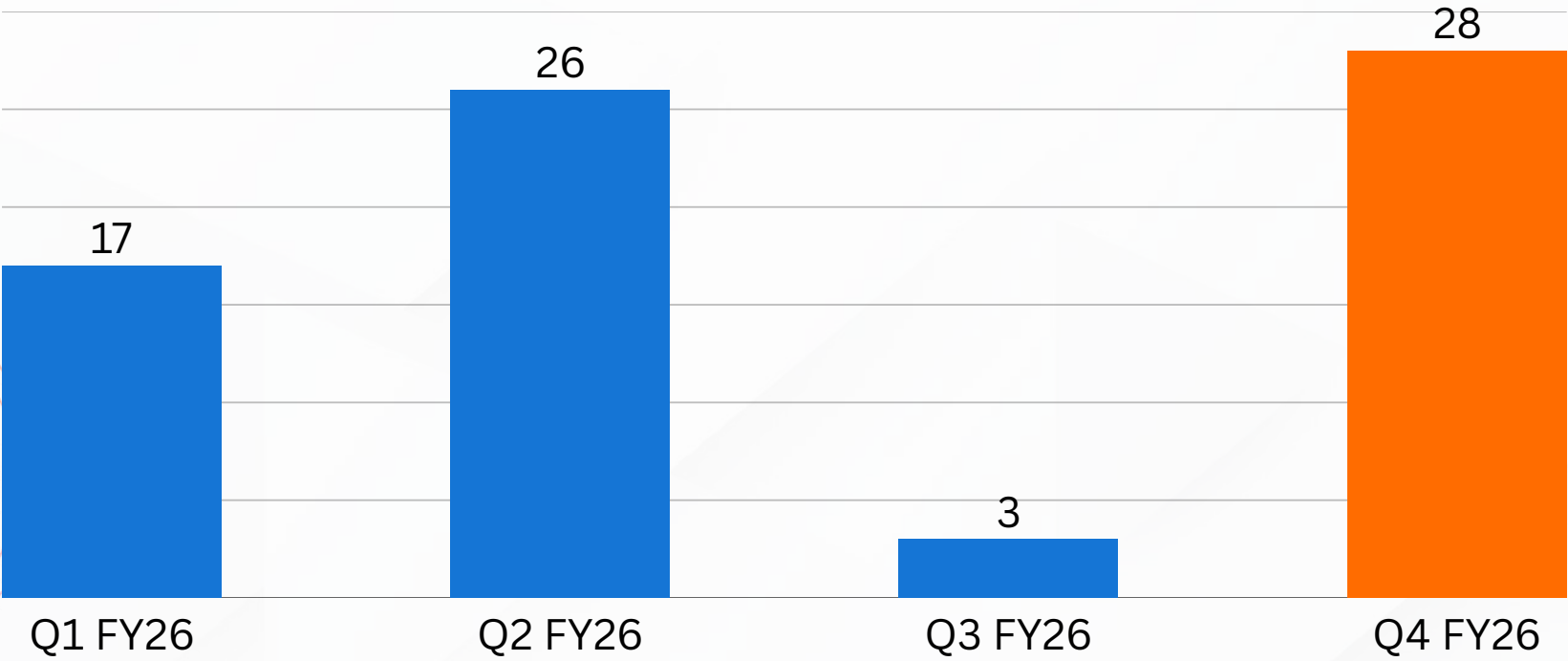
Revenue Trends · Business Unit Mix · Pipeline

Sales Performance Overview

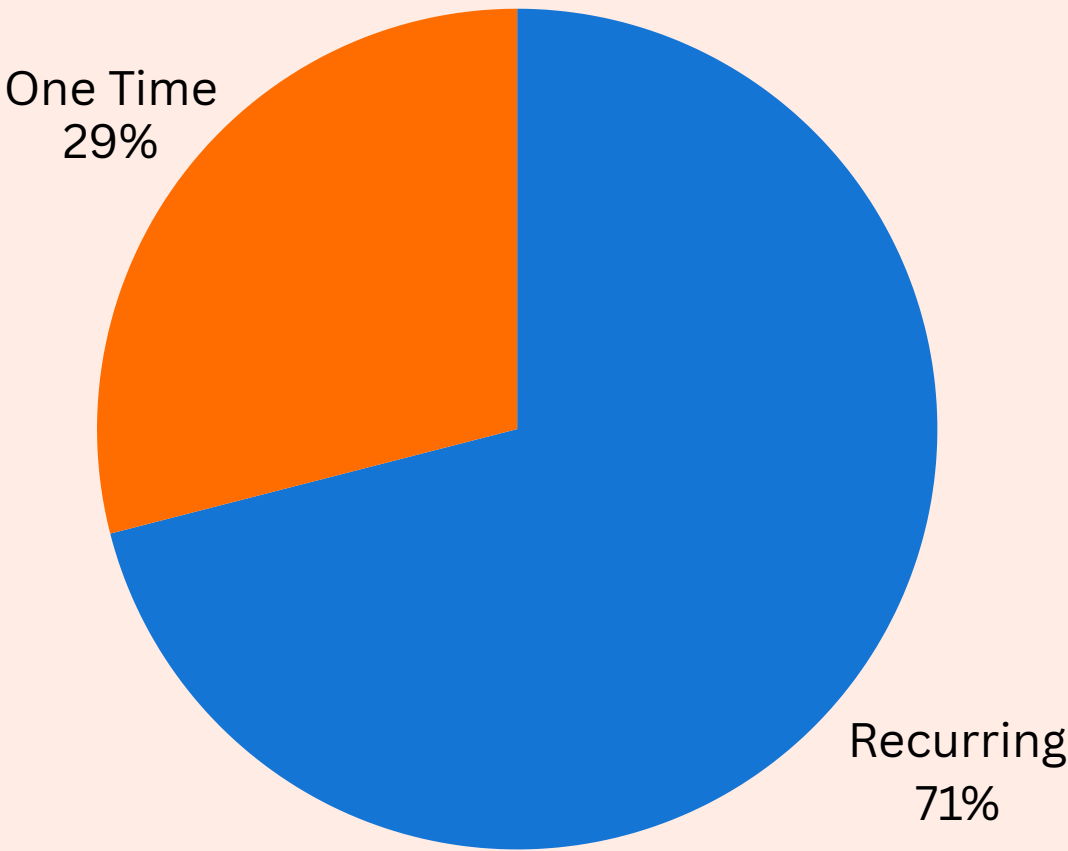
Sales & Business Growth · FY25-26



Revenue Growth Trend (₹ Cr)



One-time vs Recurring Revenue



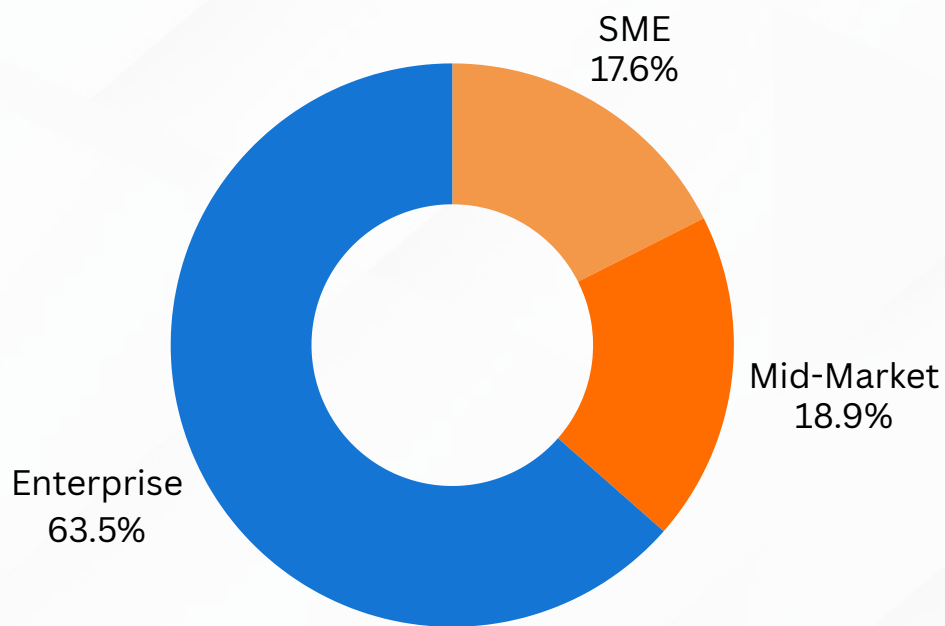
Revenue Mix — Business Unit & Industry

Sales & Business Growth · FY25-26

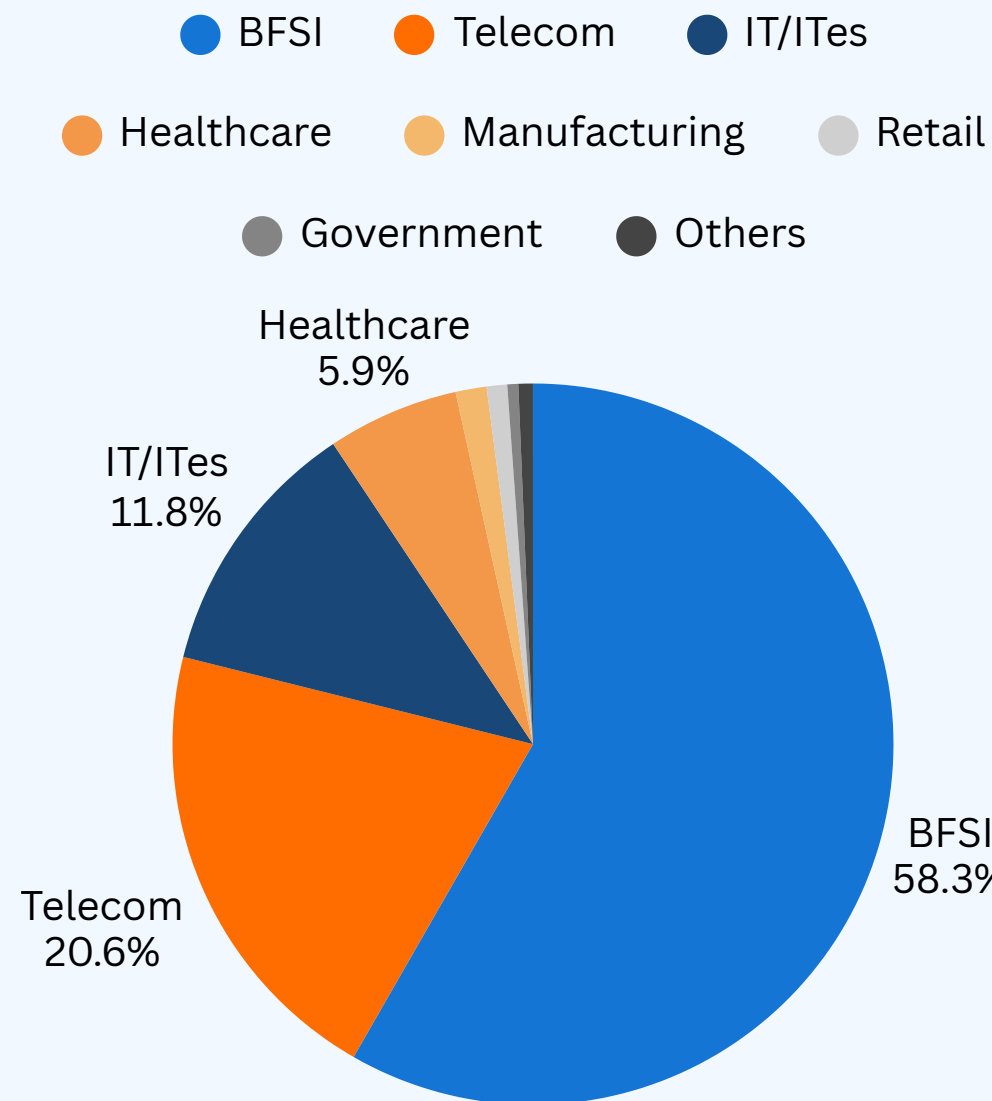
Revenue by Business Unit (₹ Cr)



Customer Segment Analysis



Revenue by Industry



Note - Some figures are rounded off for better Readability and presentation

04

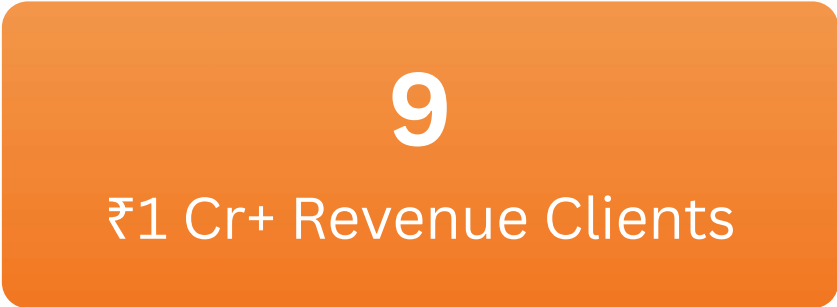


CUSTOMER PORTFOLIO & RETENTION

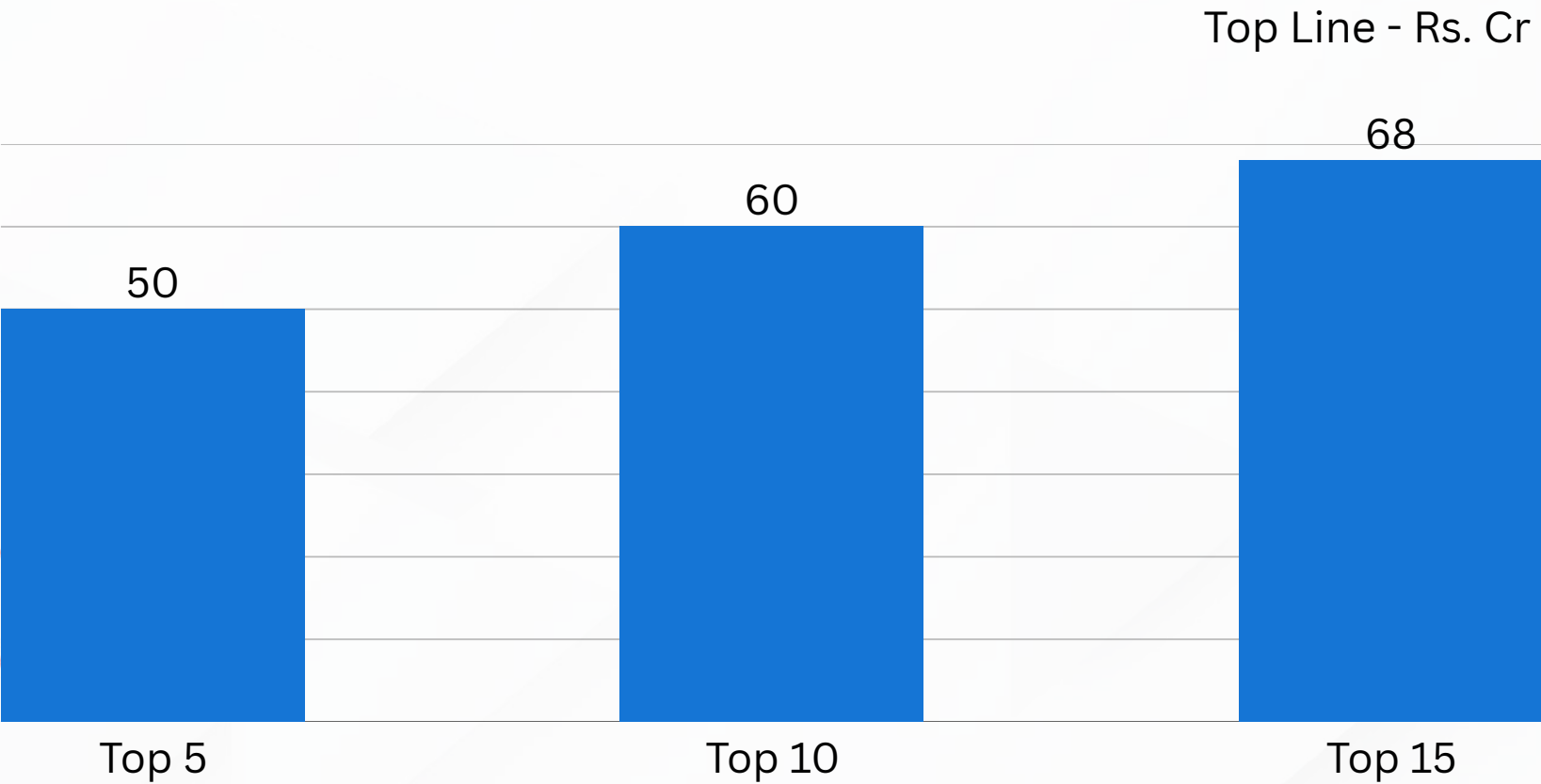
Customer Growth · Concentration · Expansion

Customer Portfolio & Retention

Customer Portfolio · FY25–26



Top Line Trend (Revenue Booked)



Revenue Bifurcation (Global vs India)



Project Wins & Business Momentum

Key Deal Highlights · FY25-26

MAJOR WINS - QUARTERLY HIGHLIGHTS



Q1 FY25

₹17 Cr

20 enterprise SOC, NOC and PS contracts

BFSI / Telecom / Manufacturing / Healthcare

Q2 FY25

₹26 Cr

BFSI and Government PSU cloud mandate

Govt / PSU

Q3 FY25

₹3 Cr

Expansion in professional services

Mfg / IT / BFSI

Q4 FY25

₹28 Cr

International logos and OEM partnerships

Multi-sector

05



FINANCIAL PERFORMANCE

Revenue · EBITDA · PAT · Balance Sheet

Financial Performance - P&L Summary

Financial Performance · FY25–26

₹59 Cr

Revenue FY25

↑ 34% YoY

₹14 Cr

EBITDA FY25

↑ 88% YoY

21.59%

Operating Margin

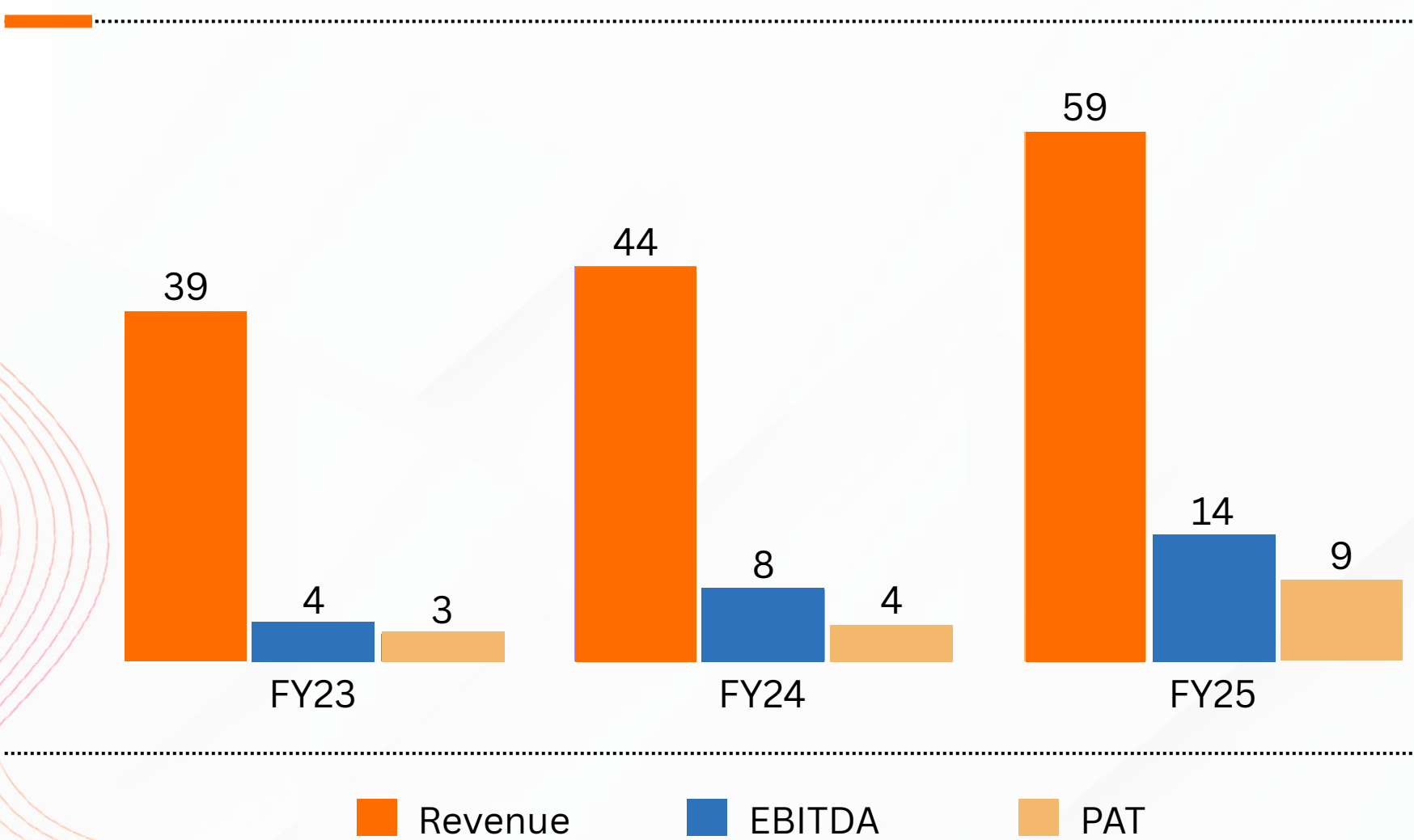
↑ 100% YoY

₹9 Cr

Net Profit (PAT)

↑ 108%

Revenue vs EBITDA vs PAT (₹ Cr)



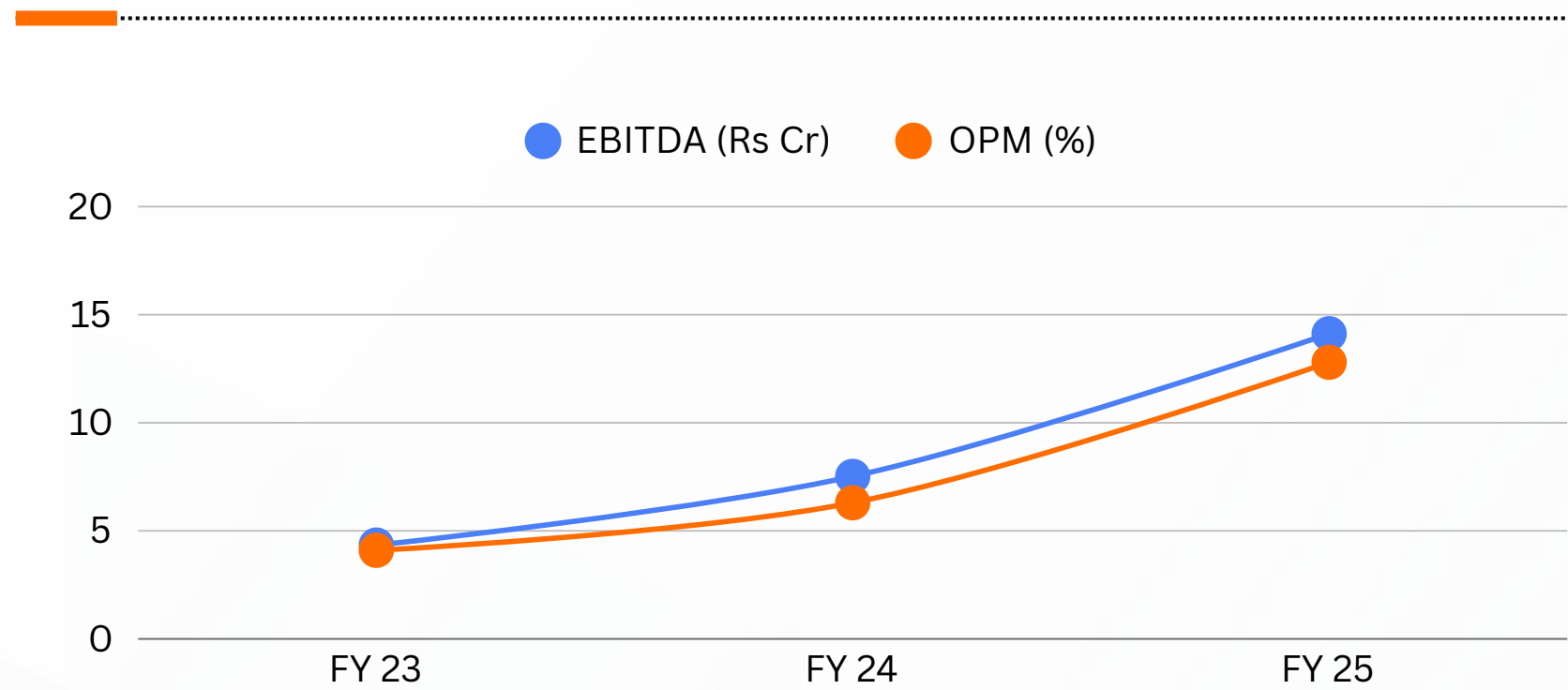
P&L Statement (₹ Cr)

Line Item	FY23	FY24	FY25
Revenue	39	44	59
EBITDA	4.34	7.52	14.12
D&A Expense	(0.35)	(1.17)	(1.43)
Tax & Interest	(1.31)	(2.11)	(3.86)
Net Profit (PAT)	3	4	9
EPS (₹)	5.36	6.57	11.9

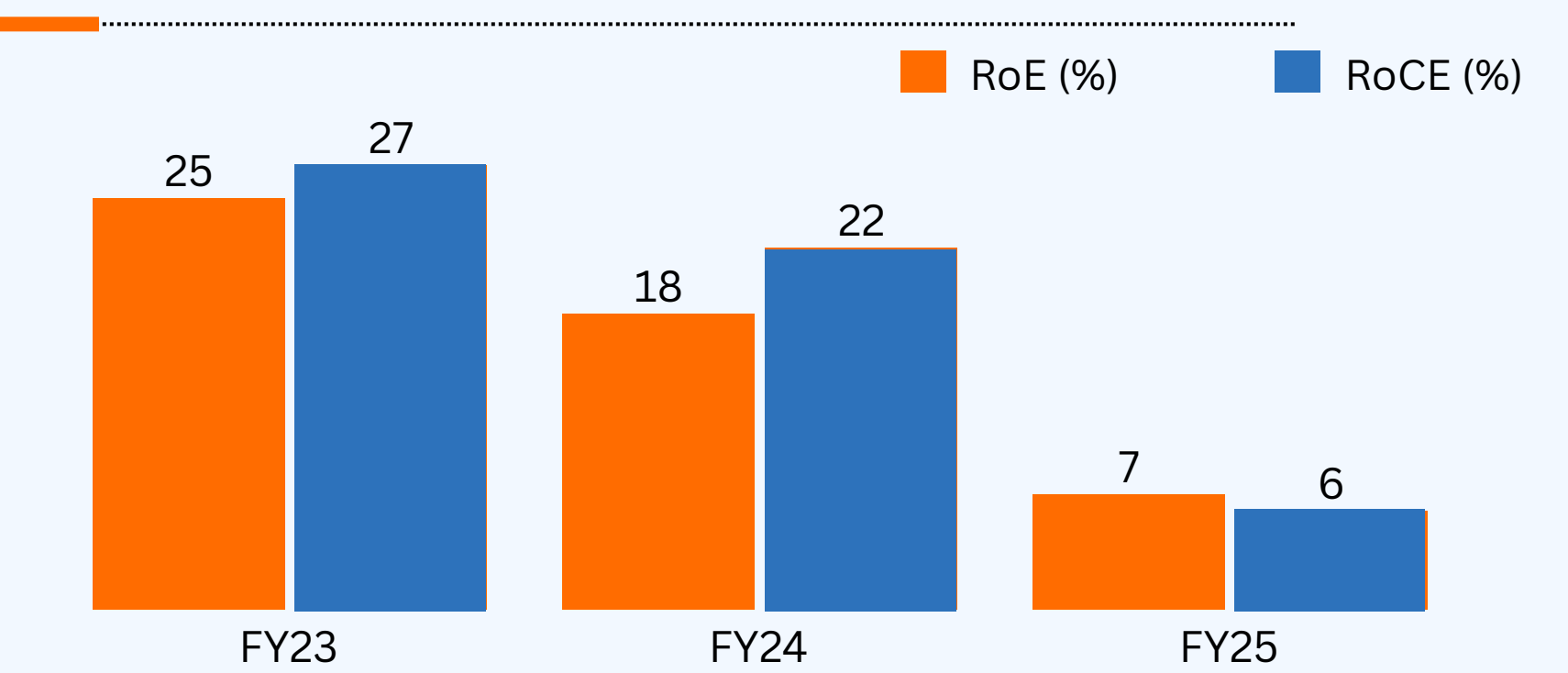
Profitability & Margins

Financial Performance · EBITDA · EPS · RoE

EBITDA Trend & Operating Margin (%)



ROE vs RoCE (%)



Note - Some figures are rounded off for better Readability and presentation

EPS PROGRESSION





DELIVERY EXCELLENCE & HUMAN CAPITAL

Operations · HR Analytics · Workforce

06

Delivery Excellence & Operations

Delivery Operations update for FY 25-26

129

Technical Resources

FY25-26

95%

Utilization Resources

Avg FY25

60+

Total Projects Delivered

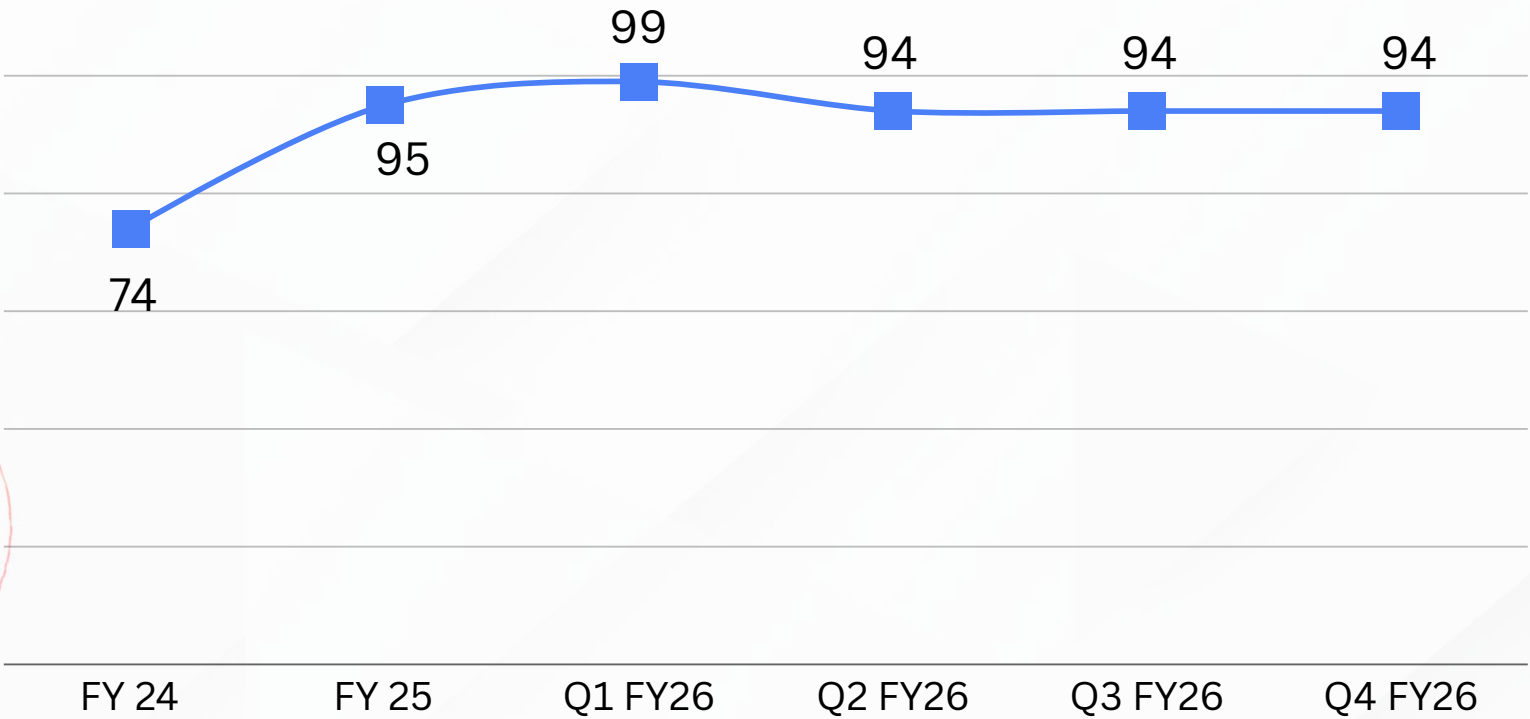
FY25-26

98%

Billable Technical Headcount

Direct delivery

Resource Utilization Trend (%)



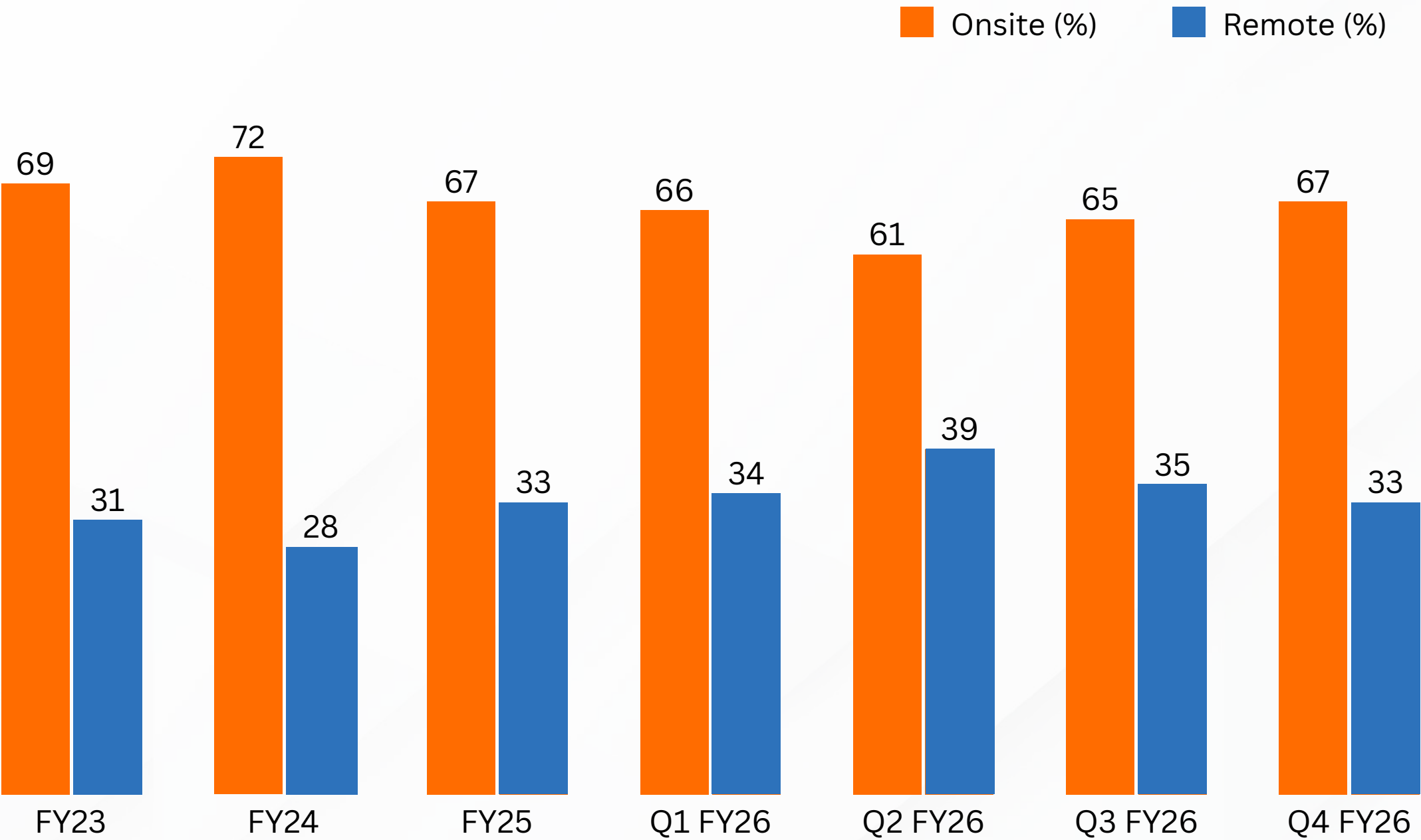
Operational KPIs

- 47 Average daily NOC Ticket Volume handled by human
- 28 Average daily SOC Tickets Volume handled by human
- 20 mins Average Mean Time to Respond / Mean Time to Detect
- 95% CSAT Score

Delivery Excellence & Operations

Delivery Operations update for FY 25-26

Onsite Vs Remote (%)



Note - Some figures are rounded off for better Readability and presentation



255

Average Daily Tickets Processed Through AI Automation



43%

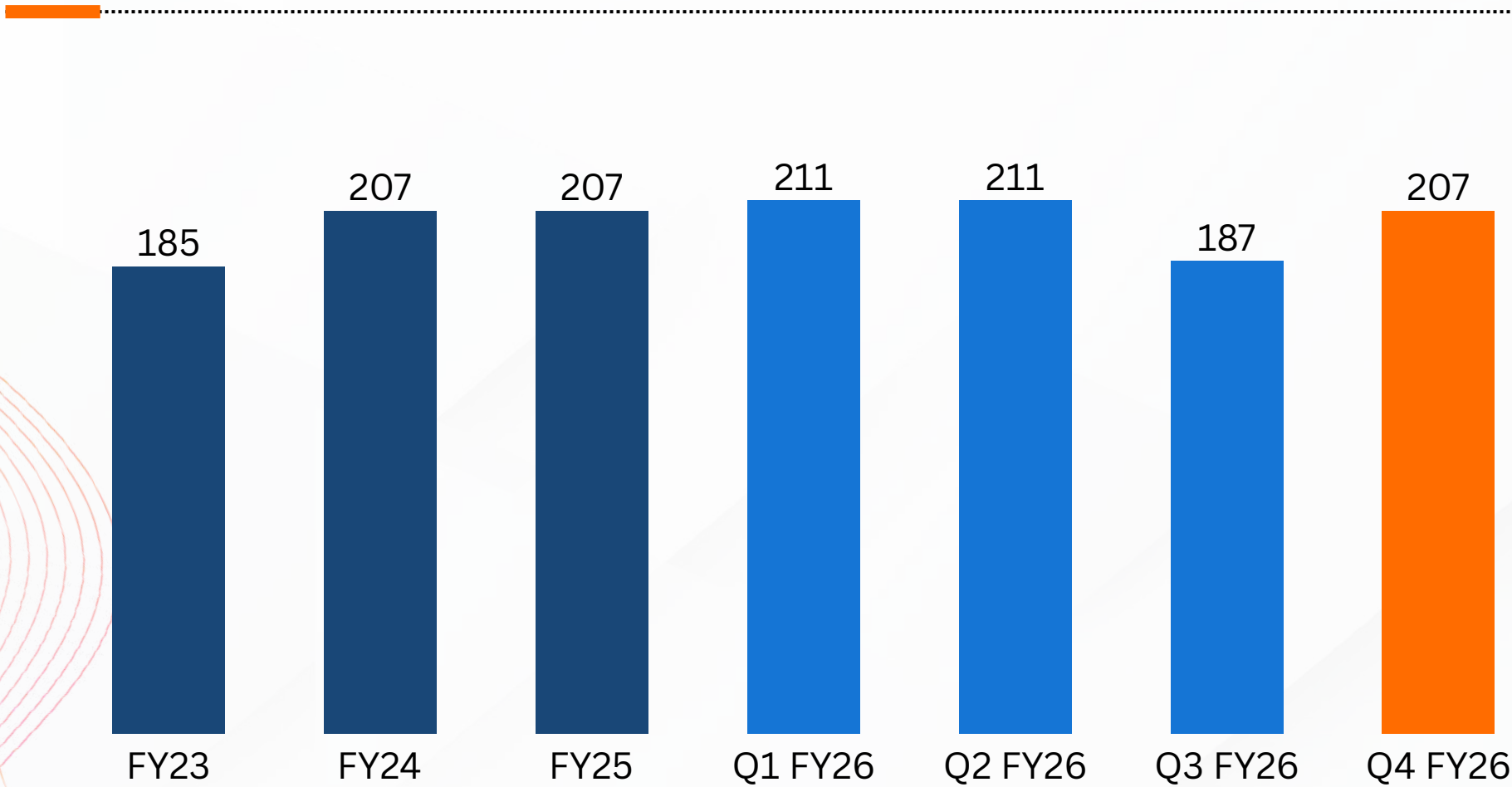
Ticket Automation Rate (%)

Human Capital & Organization

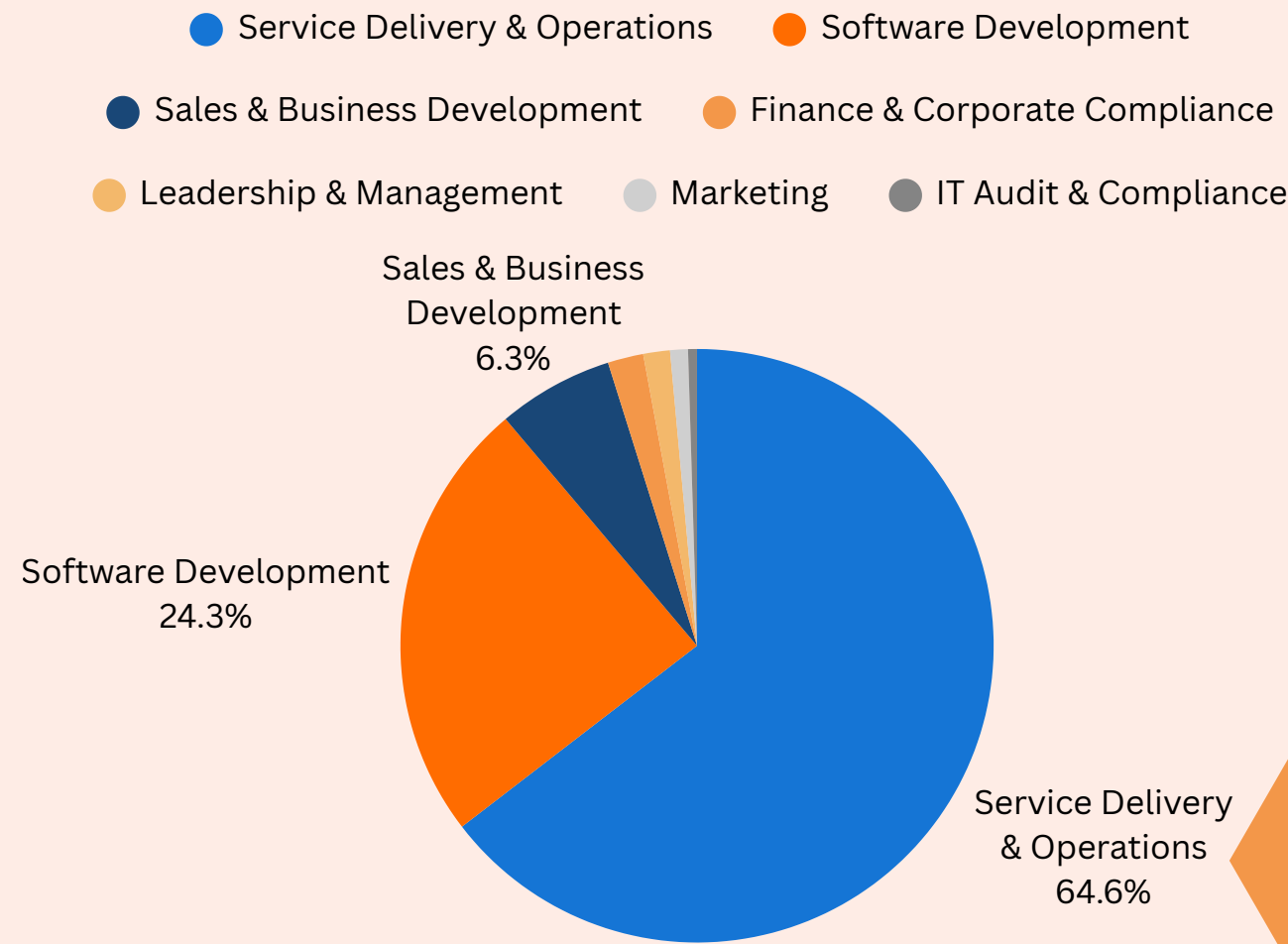
HR Analytics · FY25-26



Headcount Growth



Workforce by Department

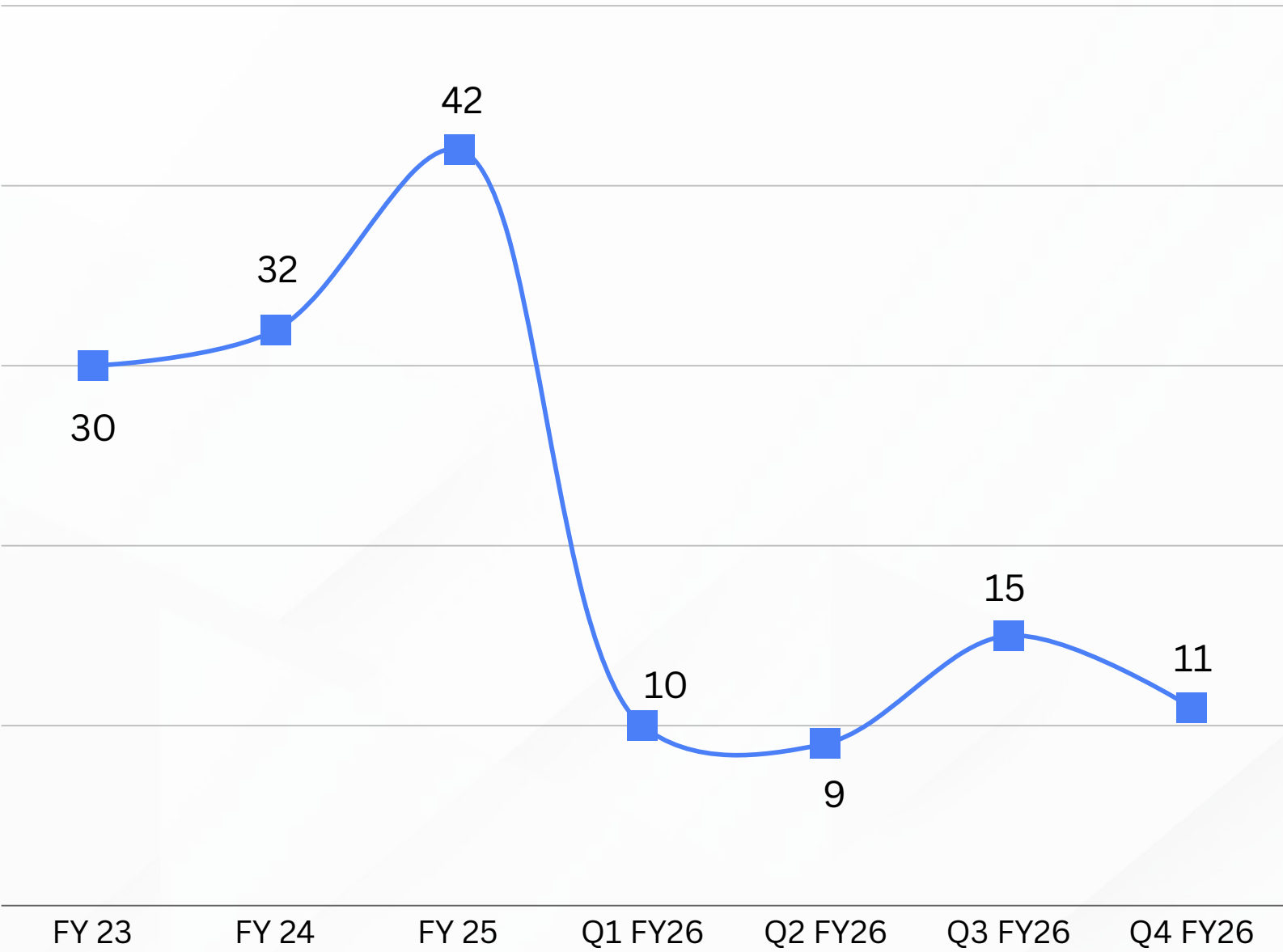


Note - Some figures are rounded off for better Readability and presentation

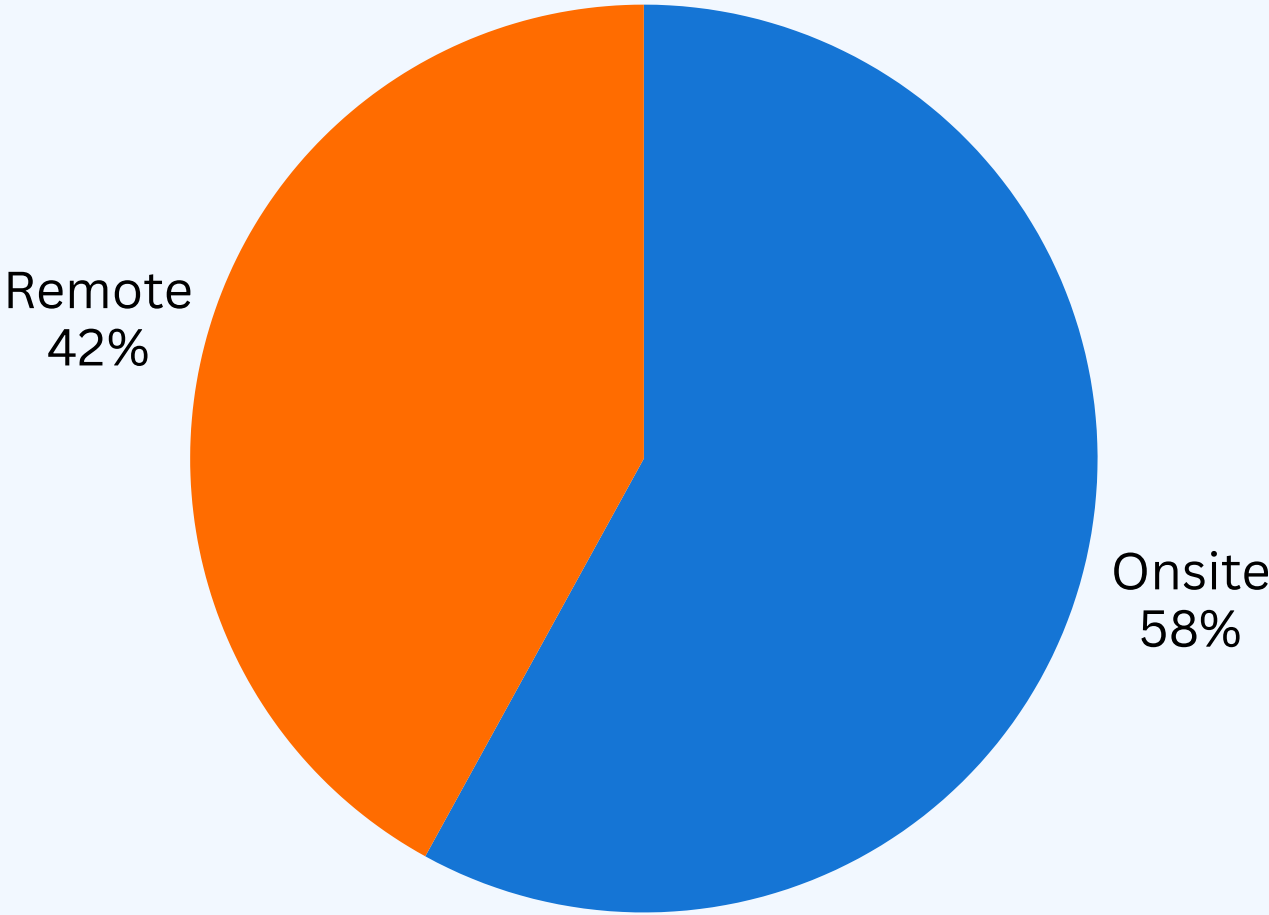
Human Capital & Organization

HR Analytics · FY25-26

Attrition Trend (%)



Onsite Vs Remote Mix (%)



07



BRAND & RECOGNITION

Awards · Press · Partnerships

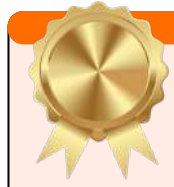
Awards, Recognition & Brand Presence

Awards & Recognitions – FY 25-26

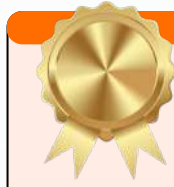
**FORTINET**
A global cybersecurity company developing hardware, software and services for network security, endpoint protection and cloud security.

**splunk**
A unified data platform used to collect, search, monitor and analyze massive volumes of machine-generated data in real time.

**CROWDSTRIKE**
A leading cloud-native cybersecurity company specializing in AI-driven endpoint protection, threat intelligence and incident response.

**tenable**
The leader in exposure management and AI security, reducing cyber risk across IT, OT, cloud, identity and hybrid attack surfaces.

**Google SecOps**
Helps enterprise security teams aggregate massive volumes of network and security telemetry to detect, investigate and respond to cyber threats.

**NE**
A unified cybersecurity platform seamlessly integrating data, intelligence and automation to deliver complete visibility and rapid response.

**ManageEngine**
Powers businesses to take control of IT with enterprise-grade solutions built from the ground up.

**Strolling Digital**
We guide you through every step of your digital transformation: strategy, marketing, and execution aligned with your business

**R F TrustCo PTE LTD**
It specializes in managing the financial, wealth, and trust affairs of high-net-worth families.

Awards, Recognition & Certifications

AWARDS & RECOGNITION - INDUSTRY ACKNOWLEDGEMENTS



Company of the Year

2018

Recognised as a standout company for innovation, growth, and leadership in the cybersecurity industry.

Industry Excellence Awards



Best Emerging Technology of the Year

2018

Awarded for pioneering cybersecurity technology that defined new standards for enterprise threat management.

Digital Industry Awards



Best Professional Services Partner

2022

Recognised by Splunk for outstanding delivery, implementation excellence, and client success in professional services.

Splunk Partner Awards



CERTIFICATIONS - INTERNATIONALLY RECOGNISED STANDARDS

Information Security Management system

reinforcing our commitment to safeguarding customer and business information.

Serving Leading Enterprises Across Industries

That Power Modern Systems

Systems Integrator	
	
Banking & Finance	
	
Insurance	
	
Aerospace & Defence	
	
Consumer & Retail	
	
IT & ITeS	
	
Healthcare & Pharma	
	

PSU & Gov	
	
OEM & Distributor	
	
Telecom	
	
Conglomerate & Energy	
	
Oil & Gas	
	
Media & Education	
	
Manufacturing	
	

08



WHY SATTRIX

Growth Plan

Why Sattrix

Future Outlook

High-Growth Market

India cybersecurity market growing at 22.7% CAGR

Sticky Recurring Revenue

71% recurring – low churn, predictable cash flows

Global Expansion

3 international markets with headroom to scale

Track Record

9 industry awards; Gartner & IDC recognised

AI Differentiation

Proprietary AI-driven detection platform in NewEvol

Strong Margins

14 Cr EBITDA with 88% improving trajectory

Market Capitalisation Record

Increased from ₹71.80 cr. to ₹470.40 cr.

Backed By Leading Investors

Proud to have one of the industry's leading investors among our shareholders



THANK YOU



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