

Date: July 10th, 2025

To,
The Manager,
Listing Department,
BSE Limited,
SME Division,
P. J, Towers, Dalal Street
Mumbai- 400 001.

Subject: Investor Presentation
Scrip Code: - 544189 - SATTRIX INFORMATION SECURITY LIMITED

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation of the Company.

The above presentation is also accessible on the Company's website at www.sattrix.com.

Kindly take the above information on the record.

Yours faithfully,

For, Sattrix Information Security Limited (formerly known as Sattrix Information Security Private Limited)

Ms. Rina Kumari Company Secretary M. No.: A70059

Encl.: As above

CIN: U72200GJ2013PLC076845



Investor Presentation 31<sup>st</sup> March, 2025

www.sattrix.com



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### **COMPANY OVERVIEW**

Founded in 2013, Sattrix Information Security Limited is a globally trusted cybersecurity solutions provider, delivering customer-centric, end-to-end services across India, the USA, the Middle East (UAE), and Malaysia. With over a decade of experience, we have positioned ourselves as a reliable partner for enterprises seeking to safeguard their digital assets in an ever-evolving threat landscape.

At Sattrix, we specialize in **building robust, agile cybersecurity solutions**— both **cloud-based and on-premise**—tailored to our clients' unique needs. Our services are designed to proactively protect organizations from unauthorized access, data breaches, and evolving cyber threats, while ensuring business continuity and regulatory compliance.

Driven by the philosophy of "Removing the Risk from the Universe", the name Sattrix fuses the elements of Satt (Universe), Ri (Risk), and X (Extenuation), reflecting our mission to eliminate cybersecurity risks and enable seamless digital operations.

Combining cutting-edge technology with deep domain expertise, we continuously adapt our solutions to meet changing client requirements, making Sattrix a **future-ready cybersecurity partner** for enterprises worldwide.



## WHAT DRIVES US



We believe trust is earned—not given. Our mission is to become **the most trusted cybersecurity partner by consistently delivering transparent, dependable, and client-focused solutions** to organizations around the world.



To be a **globally recognized cybersecurity partner**, empowering organizations with cutting-edge, reliable, and future-ready security solutions.



At Sattrix, our core values shape everything we do. We operate with integrity, transparency, and a deep commitment to our clients' success. We embrace change, champion innovation, encourage diversity and inclusion, and cultivate a collaborative environment. Our pursuit of excellence drives us to deliver solutions that stand the test of time and technology.

# COMPETITIVE

# **EXPERIENCED LEADERSHIP**

Promoters with over a decade in the IT and cybersecurity domain.

### SKILLED TEAM

A professional and operationally strong workforce focused on service excellence.

#### DOMAIN EXPERTISE

Deep understanding of evolving risks and the agility to address complex challenges.



## KEY HIGHLIGHTS



21 Million+ Hours of Experience



350+ Customers Served



**77K** 

New connections made through our website.



Rise in active users



500+ Projects
Delivered



Tangible presence in 4 Countries



Number of newly joined employees (FY 2024-25)



5.84 MILLION

Number of EPS Monitored



Catering to 12+ Countries



Ongoing Trusted clients with continual services for more than 3+ Years - 09
5+ years - 10



# TIMELINE A Decade of Innovation and Expansion

#### 2013 - FOUNDATION

Sattrix was founded with a clear vision to deliver high-quality, customer-centric cybersecurity solutions.

# 2015 INTERNATIONAL EXPANSION

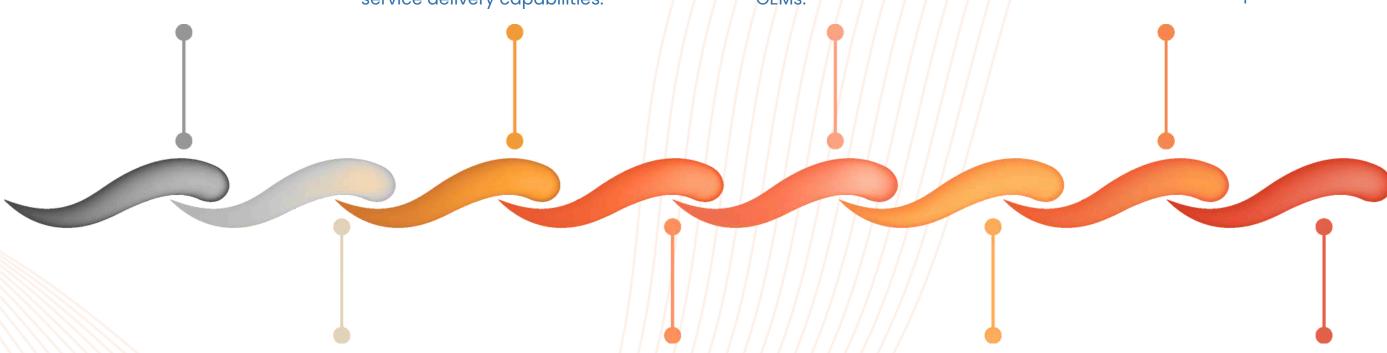
Expanded operations to the UAE with a registered office and **launched 24x7**Security Operations, enhancing service delivery capabilities.

# 2019 - STRATEGIC PARTNERSHIPS IN INDIA

Launched **TAC for ESET** and became the **official EDR and MDR partner for ESET** in India, strengthening alliances with key OEMs.

# 2022 - COLLABORATION WITH SPLUNK

Entered into a **strategic partnership with Splunk** to deliver their products and professional services, enhancing the solution portfolio.



### 2014 - GAINED OEM TRUST

Earned the confidence of a **leading global security OEM**, marking the beginning of trusted industry partnerships.

## 2018 - ENTRY INTO THE US MARKET

Recognized and commenced operations in the United States, reinforcing the company's global footprint.

### 2020 - SERVICE EXPANSION

**Expanded service offerings and deepened OEM partnerships**, further establishing a stronghold in managed security services.

#### 2024 - LISTED ON BSE

Achieved a significant corporate milestone by **becoming a publicly listed company** on the Bombay Stock Exchange (BSE).



### IPO DETAILS

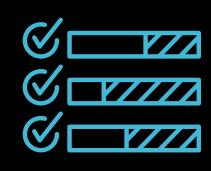






Sattrix Information Security Limited: Impressive market debut on SME-BSE.





The IPO of Sattrix was subscribed 70.44 times, receiving bids for 12,03,20,000 shares against the total offer size of 17,08,000 shares, indicating exceptionally strong demand from investors.



### **BEST PRICE**

Opening Price: Listed at ₹150 per share, reflecting a 23.96% premium over the issue price of ₹121 per share.





Upper Circuit Hit: stock hit the 5% upper circuit at Rs. 157.50 on the very first day of its listing reflecting 30% premium over the issue price of Rs. 121.



## **OPERATIONAL HIGHLIGHTS**



#### **Expansion** (Krish Infrastructure Cubical **Corporate** Office 09.07.2024)

Successfully transitioned to a new 10,000 sq. ft. corporate facility, accommodating over 180 personnel. The space includes a stateof-the-art, dedicated Security Operations Center (SOC) with a 40-seat capacity per shift.

B- Block, 10th Floor, Office No. 1002-1012, Krish Cubical, Opposite Avalon Hotel, Nr. Govardhan Party Plot, Thaltej, Ahmedabad-380059, Gujarat, India

#### **EXPANSION OEM PARTNERSHIPS**

Forged new alliances with leading Original Equipment Manufacturers (OEMs) to expand cybersecurity capabilities:

XM Cyber Group-IB Tenable

#### TALENT AUGMENTATION

Strengthened our technical delivery team by onboarding experienced professionals specializing in Splunk technologies.

#### **Global Footprint Expansion**

Entered into European Union (EU) region via entering into Partnership Agreement with Strolling digital (a startup entity) engaged in the business of digital transformation services which creates innovative digital strategies, making a transition from an alog to digital & leading cross-cutting projects.

#### **ISO Certificate**

The Company has got certificate no. IS 750256 which is effective from 15-08-2024 & will expire on 13-07-2027 by **BSI** Group of Companies.



Secured a marquee engagement with SBI Card for the implementation and operation of their dedicated SOC -marking a significant milestone in our service portfolio.

#### SERVICE LINE DIVERSIFICATION

Launched a dedicated business unit focused on Managed IT and Infrastructure Services, enhancing our service offerings and operational agility.

#### PROJECT DELIVERY EXCELLENCE

Successfully executed and delivered two large-scale, enterprise-grade Splunk deployments, reinforcing our implementation expertise.

#### **Incorporated Joint Venture in** Malaysia

Lumpur with ratio of 51:49. In current year (2025-26), we are moving for further process of JV with Strolling digital in spain for further expansion.



### **OUR SERVICES**



Customized threat assessments based on detailed risk analysis:

- •Vulnerability Assessment Identify and understand security risks across digital systems.
- •Penetration Testing Simulated attacks to uncover weaknesses and recommend fixes.
- •**Red Teaming** Real-world attack simulations to test internal defense readiness.
- •Anti-Phishing Solutions Simulated phishing to evaluate user awareness and reduce risk.
- •Application Security Secure app development through rigorous testing and consulting.

## MANAGED SOC SERVICES

**24x7 outsourced cybersecurity support** via our fully-equipped SOC:

- •24x7 Threat Management
- Threat Hunting
- •Incident Response
- Advanced Analytics
- •MDR



## IT INFRASTRUCTURE MANAGEMENT & TAC SUPPORT

Managed Infra and TAC support services helps customer on **day-to-day operations** on the IT and IT security products

- •Change Management
- Configuration Review
- Administration and Housekeeping
- •Regular Health check
- •Configuration / Customization Support
- •Patch upgrades & update

## TECHNOLOGY CONSULTING

Services includes the **capability of identifying the** requirement and preparing solution for customer.

- •Solution designing and product procurement
- Implementation of Technology
- •Upgradation/Migration.
- •Customize Integration.
- •API development
- Consult with customer & Meet customer require



# OUR STANDARD SERVICE EXECUTION APPROACH

### CLIENT REQUIREMENT GATHERING

Understand the specific needs, objectives, and expectations of the client.

#### TESTING

Rigorously test for security, performance, and functionality to ensure a stable product.

### SUPPORT & MAINTENANCE

Provide ongoing technical support and ensure continuous operation.



STRATEGIC PLANNING

Define the roadmap, timelines,

and resource allocation based

on gathered insights.

#### **LAUNCH**

Deploy the final solution in the live environment.

#### **DEPLOYMENT**

Code implementation and integration of all required functionalities.

#### SYSTEM DESIGN

Create robust, scalable, and secure system architecture and user interface design.

### UPDATES & UPGRADES

Implement improvements and add new features based on client feedback and technology advancements.



### STRATEGIC PILLARS

#### **CUSTOMER-CENTRIC INNOVATION**

Deployed advanced automation in ticket management workflows to improve SOC & Managed IT process efficiency.

Enhanced compliance reporting mechanisms aligned with global standards, including **CIS Benchmarks, NIST,** and other information security frameworks.

#### **TECHNOLOGY-DRIVEN GROWTH**

- SaaS-based Ticketing: Improved incident visibility and response management.
- Process Efficiency: Streamlined project execution using different cloud based tools for efficient & effective operations & exceution.
- **Data Center Expansion:** Boosted processing power and system performance towards near real-time threat detection & response.
- Cyber Compliance Software: Under development (as per Prospectus dated 29.05.2024); AI/ML-powered tool to detect compliance variations towards pre-defined standards/guidelines given by authorities/Globe standards Organization. Targeted Completion: 3 years.



#### STRATEGIC ALLIANCES

Strengthened our technology ecosystem through partnerships with leading global OEMs: Palo Alto Networks, Splunk,Google, Liongard, and one additional OEM to be confirmed.

### TALENT DEVELOPMENT & ENABLEMENT

Institutionalized a structured learning and development framework focused on continuous upskilling and technical certifications. Invested in cutting-edge labs and demo environments to provide hands-on training and real-world exposure to technical teams.



## INDUSTRIES WE SERVE



BANKING, FINANCIAL SERVICES & INSURANCE (BFSI)



MANUFACTURING & CRITICAL INFRASTRUCTURE



ITIS



GOVERNMENT & PUBLIC SECTOR



HEALTHCARE & PHARMACEUTICALS



**RETAIL & E-COMMERCE** 



## DIVERSE & TRUSTED CLIENTELE

We proudly serve a broad spectrum of clients across critical sectors, including:

# **GOVERNMENT DEPARTMENTS**

**Both State and Central agencies** 









Including Banks and NBFCs









# STOCK BROKING ENTITIES

Leading firms in capital markets





IDFC FIRST Bank





# DIVERSE & TRUSTED CLIENTELE



#### PARTNER ECOSYSTEM

#### MSS CUSTOMERS

| Akamai      | paloalto®         | splunk>                     | BAJAJ<br>B FINSERV                | UCO BANK  | Kotak<br>Kotak Mahindra Bank    |
|-------------|-------------------|-----------------------------|-----------------------------------|---|---------------------------------|
| CHECK POINT | N e w E v o I     |                             | IndusInd Bank                     | CONCENTRIX  | - HDFC BANK                     |
| RSA         | Otenable          | <b>②TREND</b> <sup>®™</sup> | Bank of India  Referencia benjang | AXIS BANK   |                                 |
| pentext™    | F#RTINET          | CLOUDFLARE                  | Deloitte.                         | Myntra  | Canara HSBC COBC Life Insurance |
| Microsoft   | FORCEPOINT        | proofpoint.                 | ramco                             | APPELLA STATEM PARTE PARTE NATIONAL DEMENTS CORPORATION DE NOIA | Panasoni                        |
|             | (II) SentinelOne® |                             |                                   |   | INDOSTAR<br>CAPITAL<br>FINANCE  |



### **QUALITY CONTROL AND CERTIFICATIONS**







#### Certificate of Registration

INFORMATION SECURITY MANAGEMENT SYSTEM - ISO/IEC 27001:2022

This is to certify that:

Sattrix Information Security Ltd. Krish Cubicals, Block - B 10th Floor, Sindhubhavan Road Thaltej Ahmedabad 380 059

Gujarat

Holds Certificate No:

IS 750256

and operates an Information Security Management System which complies with the requirements of ISO/IEC 27001:2022 for the following scope:

Please see scope page.

For and on behalf of BSI:

. . . . . . . . . . .

Theuns Kotze, Managing Director Assurance - IMETA

Original Registration Date: 2021-07-14 Latest Revision Date: 2024-08-15

7-14



...making excellence a habit."

Effective Date: 2024-08-15

Page: 1 of 3

Expiry Date: 2027-07-13

This certificate was issued electronically and remains the property of BSI and is bound by the conditions of contract

An electronic certificate can be authenticated online.

Printed copies can be validated at www.bsi-global.com/ClientDirectory or telephone +91 11 2692 9000.

Further clarifications regarding the scope of this certificate and the applicability of ISO/IEC 27001:2022 requirements may be obtained by consulting the organization.

This certificate is valid only if provided original copies are in complete set.

Information and Contact: BSI, Kitemark Court, Davy Avenue, Knowlhill, Milton Keynes MK5 8PP. Tel: + 44 345 080 9000 BSI Assurance UK Limited, registered in England under number 7805321 at 389 Chiswick High Road, London W4 4AL, UK, A Member of the BSI Group of Companies.

# CERTIFIED SCOPE – STRENGTHENING CYBERSECURITY EXCELLENCE

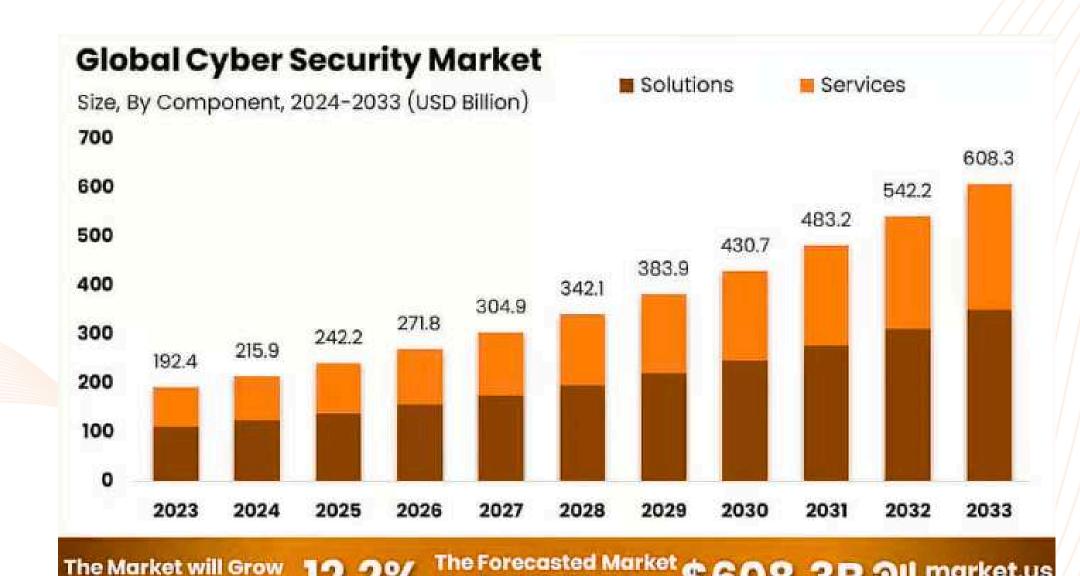
Sattrix Information Security Ltd. holds a crucial **ISMS certification** that underlines its commitment to top-tier cybersecurity standards. This certification covers the management and enhancement of information security controls across its core services—**Managed Security Services (SOC)**, **Cybersecurity Assessments**, and **Hybrid IT Solutions**.

Backed by strong support functions like IT, HR, Legal, Accounts, and Physical Security, the certification ensures **secure handling** of all digital and physical assets by Sattrix and its authorized partners.

Aligned with the Statement of Applicability (version 1.0, dated 7-June-2024), this certification is a **key differentiator**, reinforcing Sattrix's position as a **trusted name in the cybersecurity space.** 



### INDUSTRY OVERVIEW



MARKET.US

At the CAGR of:

The Global Cyber Security Market size is expected to be worth around **USD 608.3 Billion by 2033** from USD 192.4 Billion in 2023, growing at a **CAGR of 12.2%** during the forecast period from 2024 to 2033. In 2023, North America held a dominant market position, capturing more than a 36.8% share, holding USD 70.8 Billion revenue.

The cyber security market is a rapidly expanding industry driven by the increasing need to protect against persistent cyber threats and sophisticated cyberattacks.

As organizations and consumers shift more of their business and personal activities online, the demand for robust cyber security solutions has escalated. The market is characterized by the development of advanced security solutions, including next-generation firewalls, unified threat management, encryption technologies, and threat intelligence platforms.



### **GROUP COMPANIES**



#### Sattrix Information Security Limited

#### **Addresses:**

- 28, Damubhai Colony, Anjali Crossroads, Bhattha, Ahmedabad
   380007
- B-10th Floor, Krish Cubical, Sindhu Bhavan Marg, Thaltej, Ahmedabad – 380059, Gujarat

**Type:** Parent Entity

#### Sattrix Information Security DMCC

**Address:** Unit No. 4405-28-D14, Mazaya Business Avenue BB2, Plot No: JLTE-PH2-BB2, Jumeirah Lakes Towers, Dubai

Ownership: 100% of Sattrix

#### Sattrix Information Security Inc

**Address:** 8 THE GREEN STE B, Dover, DE-19901, State of Delaware, City of Dover, County of Kent

Ownership: 100% of Sattrix

## Sattrix Information Security SDN BHD

**Address:** Unit 13-07, Q Sentral, Jalan Stesen Sentral 2, KL Sentral, 50470 Kuala Lumpur, Malaysia

Ownership: 51% of Sattrix



### WHAT DIFFERENTIATES US

**OUR CORE USPS** 

SERVICE-FIRST MINDSET



Service excellence is part of our DNA. We focus on **what clients truly need on-ground,** not just what looks good in a presentation.

2 CUSTOMER-CENTRIC FLEXIBILITY



Our highly adaptable approach allows us to **customize solutions** to fit each client's unique requirements.

GLOBAL PRESENCE, LOCAL EXPERTISE



With operations in the **UAE**, **USA**, **and India**, and extended reach through trusted partners, we serve clients across the globe seamlessly.

**UNCOMPROMISING**QUALITY



We uphold industry-leading standards in service delivery, consistently exceeding both defined service levels and customer expectations.



### **BOARD OF DIRECTORS**



**Co-founder and Director** 



Mr. Sachhin Gajjaer holds a Computer Engineering degree and an MBA in IT. With 15+ years of expertise in solution architecture, risk & compliance, and cybersecurity, he has worked with firms like Microsoft R&D, Accenture, HCL, and Communard in Dubai. Before Sattrix, he was Practice Head & CTO at a listed firm in Mumbai.

Mrs. Ronak Sachin Gajjar

Co-founder and Director



Mrs. Ronak Gajjar is a seasoned HR professional with over 13 years of experience. A graduate from Dr. Babasaheb Ambedkar Marathwada University, she has managed HRM and compensation planning for global organizations, including NASA projects, and leads Sattrix's people-first, ethical culture.



Independent,
Non-Executive Director



Mr. Abhishek Binaykia is an alumnus of Nirma University, NCSU, and UCLA Anderson. He brings deep global experience from Qualcomm, Broadcom, and startups, with key roles in marketing, product, and business strategy. He played a pivotal role in the \$300M acquisition of elnfochips by Arrow Electronics and has also consulted for IPL teams on digital transformation.

Mr. Ashish Kashi Parekh

Independent, Non-Executive Director



Mr. Ashish Parekh, a **Chartered Accountant** since 1991, brings three decades of experience across internal audits, IFRS, international taxation, and risk management. He has worked globally on due diligence and accounting assignments, and serves on audit committees of listed companies.

Mr. Mayur Rathod

Director



Mr. Mayur Rathod holds a Bachelor's in Computer Science and an MCA. Currently serving as the Practice Development Manager, he plays a key role in building and scaling technology practices within the organization.



### INVESTMENT HIGHLIGHTS OF THE YEAR

AS PART OF OUR STRATEGIC BUSINESS EXPANSION, SATTRIX INFORMATION SECURITY IS ACTIVELY DEVELOPING A PROPRIETARY ADVANCED CYBER COMPLIANCE SOFTWARE, LEVERAGING CUTTING-EDGE TECHNOLOGIES LIKE ARTIFICIAL INTELLIGENCE (AI) AND MACHINE LEARNING (ML).



#### **OBJECTIVE**

To create high-value Intellectual Property (IP) that strengthens our technology portfolio and positions us as a **leader in cyber compliance solutions.** 



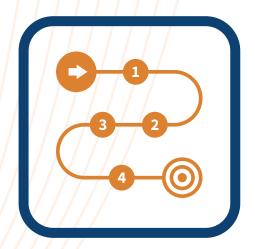
#### **KEY BENEFITS**

- **Enhanced protection** for businesses, individuals, and brands
- Reduction in cyber-attack impacts and financial losses
- Strengthening client trust and digital ecosystem integrity



#### **FUNCTIONALITY**

The software is designed to proactively mitigate cyber threats, detect and eliminate malicious content, and **disrupt cybercriminal infrastructure.** 



#### **DEVELOPMENT TIMELINE**

Estimated completion **within 3 years** (as per Prospectus dated 29.05.2024).

THIS INITIATIVE NOT ONLY REINFORCES OUR COMMITMENT TO INNOVATION BUT ALSO CREATES A LONG-TERM COMPETITIVE EDGE AND REVENUE OPPORTUNITY THROUGH SCALABLE, TECH-DRIVEN SOLUTIONS.

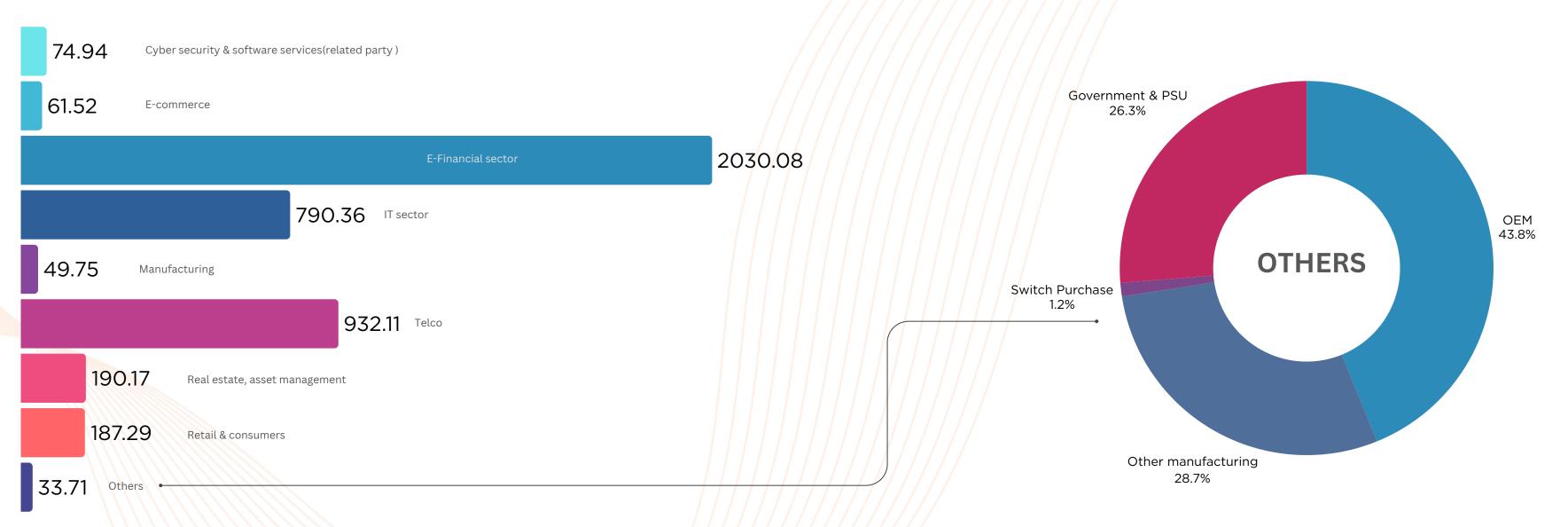


### REVENUE BREAKUP





#### **Amount in Rs. Lakhs**





## PROFIT AND LOSS

**Amount in Rs. Lakhs** 

|                         |                     |                      |                   |                     |       |                | Alli              | Allioulit III NS. La |
|-------------------------|---------------------|----------------------|-------------------|---------------------|-------|----------------|-------------------|----------------------|
| Particulars             | H2FY25<br>(Audited) | H1FY25<br>(Reviewed) | НоН%              | H2FY24<br>(Audited) | YoY%  | FY25 (Audited) | FY24<br>(Audited) | YOY%                 |
| Revenue from Operations | 2243.83             | 2219.34              | 1%                | 1522.97             | 47%   | 4463.17        | 4037.09           | 11%                  |
| Other Income            | 32.69               | 10.89                | 200%              | 92.35               | (65%) | 43.58          | 96.2              | (55%)                |
| Total income            | 2276.52             | 2230.23              | 2%                | 1615.32             | 41%   | 4506.75        | 4133.29           | 9%                   |
| Total Expenditure       | 1683.3              | 2090.43              | (19%)             | 1457.31             | 16%   | 3773.72        | 3786.52           | 0%                   |
| EBITDA                  | 593.22              | 139.8                | 324%              | 158.01              | 275%  | 733.03         | 346.77            | 111%                 |
| Depreciation            | 36.74               | 80.06                | (54%)             | 19.93               | 84%   | 116.8          | 34.75             | 236%                 |
| nterest                 | 22.13               | 6.04                 | 266%              | 17.13               | 29%   | 28.18          | 35.15             | (20%)                |
| Profit before Tax       | 534.35              | 53.7                 | 895%              | 120.95              | 342%  | 588.05         | 276.87            | 112%                 |
| Тах                     | 169.47              | 13.97                | 1113%             | 33.62               | 404%  | 183.44         | 96.56             | 90%                  |
| PAT                     | 364.88              | 39.73                | 818%              | 87.33               | 318%  | 404.61         | 180.31            | 124%                 |
| EBITDA Margin           | 26%                 | 6%                   | 320%              | 10%                 | 155%  | 16.42%         | 8.59%             | 91%                  |
| PAT Margin              | 16%                 | 2%                   | 808%              | 6%                  | 184%  | 9.07%          | 4.47%             | 103%                 |
| EPS                     | 5.37                | 0.65                 | // <u>/</u> ///// | 1.75                | -     | 6.27           | 3.61              | -                    |



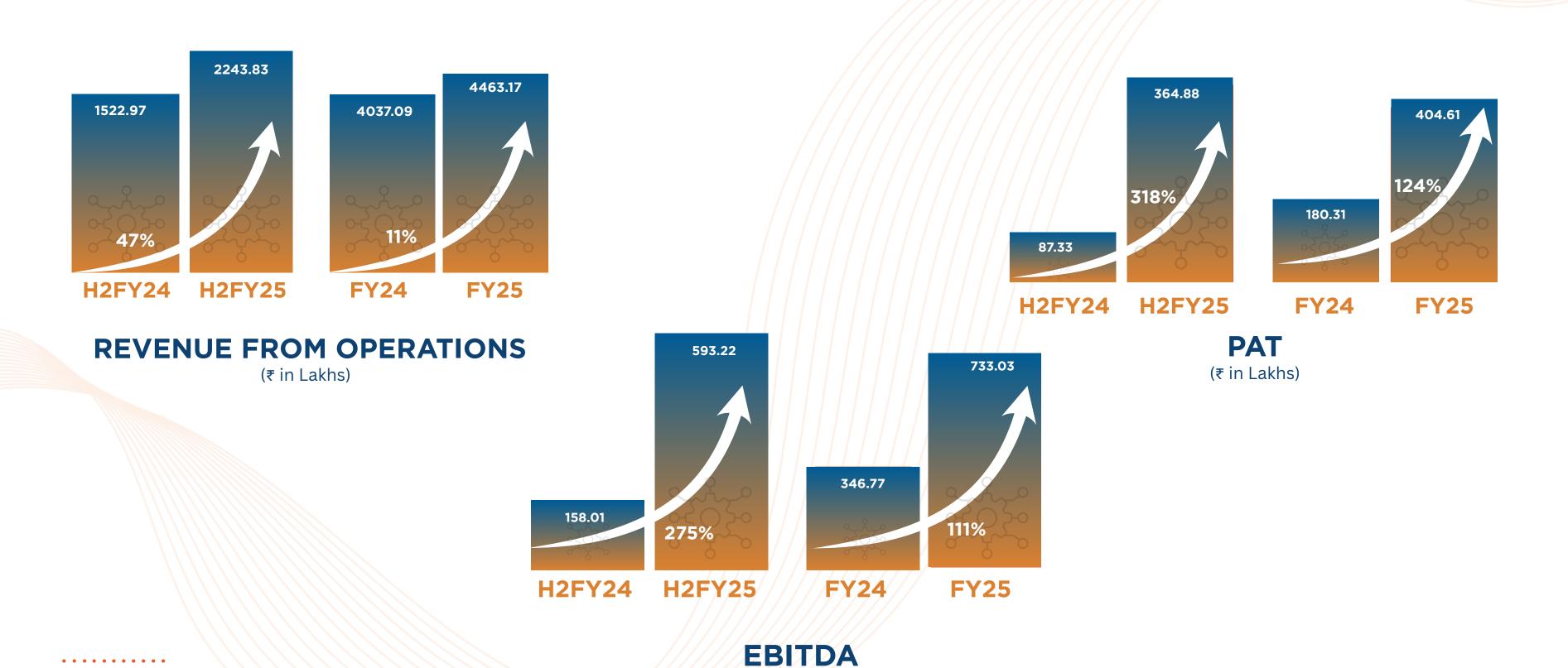
## **BALANCE SHEET**

Amount in Rs. Lakhs

| Particulars       | FY 2024-25 | FY 2023-24 |  |
|-------------------|------------|------------|--|
| Equity Capital    | 680.00     | 500.00     |  |
| Reserves          | 2972.96    | 854.85     |  |
| Borrowings        | 174.27     | 23.70      |  |
| Other Liabiities  | 1558.03    | 1018.47    |  |
| Total Liabilities | 5385.26    | 2397.02    |  |
| ixed Assets       | 332.87     | 138.87     |  |
| WIP               | 0          | 35.34      |  |
| oans & Advnaces   | 347.32     | 149.01     |  |
| Other Assets      | 4705.07    | 2073.80    |  |
| otal Assets       | 5385.26    | 2397.02    |  |

# 6

### **RATIOS**



(₹ in Lakhs)



### FINANCIAL ANALYSIS

#### **Robust Revenue Growth (YoY)**

Revenue rose 47.33% YoY, from ₹1,522.97 Lakhs to ₹2,243.83 Lakhs, showing strong demand traction.

#### **Improved PAT Margin**

PAT Margin jumped from 1.79% in H1FY25 to 16.26% in H2FY25, indicating significantly stronger profitability per rupee earned.

#### EBITDA Surge of Over 300% (HoH)

EBITDA grew from ₹139.8 Lakhs to ₹593.22 Lakhs — a 324.33% jump, driven by better operational leverage.

#### **Massive PAT Growth (HoH)**

PAT surged from ₹39.73 Lakhs to ₹364.88 Lakhs — an eightfold increase, reflecting superior bottom-line performance.

### **EBITDA Margin Expansion**

EBITDA Margin increased from 6.30% in H1FY25 to 26.43% in H2FY25, reflecting major gains in cost efficiency.





# THANKYOU

# Gattrix®

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- +91 79681 96800
- Investorrelations@sattrix.com

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- Investorrelations@sattrix.com